GROWTH

ONLINE ORDERING

GLOBAL GROWTH OF ONLINE SHOPPING: Projected to double within the next 5 years.



Projected \$20 billion in online Team Sales by 2023.



M-Commerce Exploding:

Shopping on mobile phone (M-Commerce) projected to hit \$284 BILLION in U.S. by 2022. That's projected 45% of all online shopping activity.



Generational Online Shopping:

67% of Millenials prefer online shopping vs. in-store.

56% of GenEx'rs prefer online. 41% of Baby Boomers prefer online. Millenials and GenEx'rs spend 50% more time shopping online per week than any other generation.



118%



Online Shopping Now a Habit:

95% of Americans shop online at least once / year.

80% shop online monthly. 30% shop online weekly.

5% shop online daily.



Online vs. Brick / Mortar:

122%

8.9% of all retail purchases are done online today. Projected 15% in the next 2 years.

118%



Age Does Matter:

AGE	ONLINE SHOP PER WEEK
18-29	35%
30-39	37%
40 - 49	23%
50 - 59	17%
60 +	11%

127%

122%

0%

115%

2015 2016 2017 2018 2019 2020 2021 2022

THE GENIE IS OUT OF THE BOTTLE. ONLINE ORDERING IS WHERE IT'S ALL GOING.

